



TasmaNet Partner Program

Who are TasmaNet?

TasmaNet has been delivering innovative digital solutions since 2004. What began with a group of mates interested in radio and data connectivity has evolved into a skilled and dedicated team of experts focused on crafting creative solutions to problems often overlooked by the one-size-fits-all approach of our larger competitors.

All over Australia, the TasmaNet team is proud to enable businesses to achieve better; better health, education and investment outcomes; better connected teams in cities and rural towns; faster cloud based solutions and better security to protect your network against unknown threats.

Our team enables 'better' by partnering with global technology experts to provide unparalleled service and support, and a range of best-in-class technology solutions.

What do we offer?

By partnering with TasmaNet you will have access to our full suite of digital services and support from an expert team. We offer you the flexibility to choose which of our products you would like to offer your customers, what commercial model you prefer and will work with you throughout the sales journey to educate, support and create an IT solution that is right for you and your customer.



nbn™ Internet &
business grade
Enterprise Ethernet



Managed Private
Networks &
SD-WAN



Cloud PBX and
TasmaNet Business SIP
Voice Products



Data Protection &
Firewalls



Private & Public Cloud
Solutions

Why partner with us?

At TasmaNet, we have a “Partner First” philosophy. This means we will support **you** and **your** customers by providing training, support and resources to enhance your brand and grow quality leads for your business.

We provide flexible partnership opportunities to fit your needs and will reward you for helping future-proof your customers’ business.

Benefits	Referral Partner	Retail Partner	Wholesale Partner
Access to Partner Portal	X	✓	✓
Product training	X	✓	✓
Access to online product flyers	✓	✓	✓
Partner branding and logo usage	X	✓	X*
Co-branding collateral	X	✓	X*
Joint marketing activities	X	✓	✓
Partner logo on TasmaNet website	X	✓	X*
Participate in events & seminars	✓	✓	✓
Sales lead registration	✓	✓	✓
Sales training	X	✓	✓
Pre-sales support	✓	✓	✓
Technical support (local)	✓	✓	✓

*if/as required

Commission Incentives	Referral Partner	Retail Partner	Wholesale Partner
Our commission structure is designed to allow you the flexibility to choose the engagement level which best suits your business, with generous commissions across our full business solutions suite.	One-off up front commission	One-off up front commission	
		Ongoing trailing commission	
			Ongoing wholesale margin %

For further information, please contact our TasmaNet Partner Manager on partners@tasmanet.com.au | 1300 792 711